



JO MORRISON

MORRISON & ASSOCIATES LLC

Jo Morrison's long career in international finance led to her establishing Morrison & Associates, L.L.C. to continue providing advice to companies navigating the challenges of financing internationally. Throughout her career, Jo has provided structured trade finance and financing solutions to corporate banking clients, as well as international organizations. She is experienced using risk mitigation techniques including Export Credit Agencies, multilateral agencies, Private Insurance and distribution. She has advised American and international companies - big and small - how to finance transactions in challenging circumstances. She has been a member of the White House Committee to increase US exports. She is a frequent speaker on international trade finance to various international audiences including the U.S. Government, Chambers of Commerce, the US Wheat Board and the Egypt Forward Forum.

As an Executive Director of J.P. Morgan, she was a member of the team responsible for building the Trade Bank of Iraq to be the leading provider of trade finance in Iraq. She continues to advise and provide training to the Government of Iraq on Banking and Project Finance, especially using Export Credit Agencies and Multilateral Agencies. Accomplishments include advising the Pan American Health Organization (PAHO); structuring Micro Lending programs for international agencies in Tanzania, Colombia, Uruguay; developing product strategy and training for the Ex-Im Bank Working Capital Program as well as Ex-Im's Supply Chain Finance Program; developing a Continuing Legal Education accredited course on Standby Letters of Credit for New York State attorneys. She developed JPMorgan's use of World Bank programs such as the IFC Partial Risk Guarantee.

Jo has twice been appointed by US Secretaries of Commerce to the US Iraq Business Dialog. Jo's international banking career began at Continental Illinois Bank and Trust in Chicago, followed by Algemene Bank Nederland, Citicorp, Security Pacific Trade Finance and ultimately Chase Manhattan Bank, predecessor of J.P. Morgan. Jo is currently the Vice President and Treasurer of the American Chamber of Commerce in Iraq.