



AHMED M. SALMAN DAWOOD

BHC LAW FIRM

Ahmed M. Salman Dawood is the Founder and Managing Partner of BHC, leading the firm's Corporate, Commercial and Intellectual Property practice. Mr. Dawood specializes in commercial and financial affairs related to Iraq, particularly trade and foreign investment, public private partnerships, public procurement, licensing, and contracting. He speaks fluent Arabic and English has been a member of the Iraqi Bar Association since 1998. Mr. Dawood's clients have included major U.S. and international entities such as the World Bank, and in 2016 he served as a contributing author for the U.S. Department of Commerce Commercial Law Development Program's report titled *Legal Guide to Investing in Power Generation in Iraq*.

U.S. DEPARTMENT OF COMMERCE COMMERCIAL LAW DEVELOPMENT PROGRAM (CLDP)

Economic Reform Advisor, 2018 – present

In this role, Mr. Dawood regularly coordinates with the U.S. Embassy–Baghdad, CLDP, and the Economic Reform Unit within the Iraqi Prime Minister's Office to plan and executive strategic economic reform initiatives. Mr. Dawood advises the Iraqi Government on reforms needed to modernize the Iraqi economy and on the best ways to implement these reforms through legislation and regulation based on inter-agency coordination and with IMF/WBG support. His work also involves coordination with multilateral and national development financial institutions that may support economic reforms in Iraq.

WORLD BANK – INTERNATIONAL FINANCE CORPORATION (WBG-IFC), IRAQ AND USA

Investment Policy and Promotion Consultant, 2016 – 2017

Mr. Ahmed provided legal, regulatory, and technical assistance services to the Iraqi Government (principally via the National Investment Commission) on specific investment policy and promotion matters. He conducted and oversaw legal and regulatory assessments; institutional mapping and policy assessments; economic sectorial and sub-sectorial FDI regulatory restrictiveness analyses. His work also included reports covering the following topics: investor specialized aftercare services; legal regime for establishing special economic zones; dispute resolution services for foreign investors in Iraq; potential for an international standard national arbitration law; and Iraq's potential accession to the New York Convention on the Recognition and Enforcement of Foreign Arbitral Awards of 1958.

BAYT AL-HIKMAH LEGAL SERVICES AND CONSULTANCY LLC (BHC), IRAQ AND USA

Managing Partner, 2010 – present

As the Founder and Managing Partner of BHC, Mr. Dawood is responsible for a variety of legal and consulting services for both small and large-scale projects, addressing and overseeing everything from major strategic issues to more basic problems affecting everyday business practices in Iraq, including the registration of Iraqi companies and licensing of foreign branches and representative offices in Iraq; improvement of internal auditing mechanisms and of the transparency and accountability within procurement recordation; and preparation of expert opinions on Iraqi law matters. Mr. Dawood also advises companies on compliance issues with Iraqi laws and regulations, represents clients with in the Government of Iraq and Iraqi Courts, and provides capacity-building on legal knowledge within government institutions.

BAE SYSTEMS, INC. (AN IRAQI SUBSIDIARY), WASHINGTON, DC, USA

Iraqi Legal Advisor, 2010 – Present

Mr. Dawood advises the company on Iraqi law, business compliance, and licensing requirements in regards to its in-country operations.

GRANT THORNTON LLP, IRAQ AND USA

Senior Manager / Senior Iraqi Attorney, Global Public Sector, International Vertical Sector Market, 2008 – 2010

As a member of the International Vertical Sector Market, Mr. Dawood supported public sector clients around the world in a variety of efforts to improve governance, transparency, efficiency, and effectiveness. He provided critical analyses and key strategic input for the firm's business development efforts in the MENA region. He also traveled internationally to represent the firm at international events, conduct business development, and provide expert legal advice to project teams. Mr. Dawood provided regular support to the Office of the Deputy Undersecretary for Business Transformation Task Force to Improve Business and Stability Operations in Iraq, and he also provided strategic analyses, research and advice related to Iraq's efforts regarding procurement laws, financial management, and the privatization of State-owned enterprises. As the Senior Iraqi lawyer in a team of Iraqi and international lawyers. Mr. Dawood promoted foreign direct investment in Iraq.

COUNCIL OF MINISTERS, BAGHDAD

Deputy Prime Minister's Chief of Staff, 2006 – 2008

Mr. Dawood accepted this position upon the request of the Deputy Prime Minister and served as the Director of the Secretariat of the International Compact with Iraq (ICI), which was an initiative of the Government of Iraq for a new partnership with the international community. The Compact was a five-year national plan that included benchmarks and mutual commitments from both Iraq and the international community, all with the aim of helping Iraq on the path towards peace, sound governance and economic reconstruction. Mr. Dawood also served as the Secretary of the High Economic Committee and the Secretary of the High Contracting Committee

at the Council of Ministers for the Ministers of Oil, Trade, Finance, and Planning, the Governor of the Central Bank of Iraq, the Head of the Board of Supreme Audit, and the Deputy Prime Minister. As Chairman, Mr. Dawood regularly made decisions related to Iraqi financial and economic platforms, national federal budget allocations, and development plans. He also reviewed and approved government contracts of over 3 million US dollars, and supported federal strategic projects and anti-corruption initiatives, transparency and accountability improvements, and tax and customs policy developments. The Committee played a key role in coordination efforts between the Government of Iraq and international organizations, including the World Bank, the United Nations, and international donors. The Committee also coordinated work and communications between Iraqi government ministries and agencies on a regular basis. Mr. Dawood worked directly with the Deputy Prime Minister and his advisors to develop and implement plans, policies and organizational changes that served the goals and programs of the Government of Iraq; coordinated the Deputy Prime Minister's programs with the United Nations, the World Bank, USAID, and Iraqi Ministers; participated in specialized committees in drafting laws and regulations; undertook the technical and administrative tasks of the Office of the Deputy Prime Minister on inter-governmental and inter-ministerial communications and decisions; provided advice and counsel in defining and accomplishing the goals of the Office of the Deputy Prime Minister; managed more than 70 employees; and served as a member of the Iraqi Technical Committee on the ICI and the Iraqi Detainees Release Committee.

INTERIM GOVERNMENT OF IRAQ, BAGHDAD

Minister of Planning and Development Cooperation Legal Advisor and Chief of Staff, 2005 –2006

Mr. Dawood served as a member of the Privatization Committee, the National Identification Card Committee, the Public Distribution System Committee, and the Investment Laws and Organization Committee. He participated in the Iraq National Strategy Team and National Vision Statement; reviewed and drafted laws and regulations related to the Ministry; worked directly with the Minister and his advisors to develop and implement plans, policies and corresponding organizational changes; assisted the Minister in drawing up objectives related to the national development and governmental and non- governmental investment planning for Iraq; negotiated reconstruction and development projects with Iraqi Ministries and international donors as part of the work of the Iraqi Strategic Review Board; supported the Minister's participation in UNGA and UN meetings, World Bank Annual Meetings, World Economic Forum events, and Arab Business Council meetings; coordinated the meetings and activities of the Minister with the United Nations, World Bank, and USAID; provided advice and counsel in defining and accomplishing the Minister's mission and goals; and managed over 50 employees.

TRANSITIONAL GOVERNMENT OF IRAQ, BAGHDAD

Deputy Prime Minister Senior Executive Secretary (Advisor Capacity), 2004 – 2005

During his tenure with the Transitional Government of Iraq, Mr. Dawood researched, analyzed and advised the Deputy Prime Minister on issues related to Iraqi laws; analyzed and provided recommendations to the Deputy Prime Minister on matters related to Iraqi laws and policies, (including but not limited to matters of commercial law and issues concerning legal, commercial and economic activities in Iraq, and he provided opinions on international laws and fiscal laws); researched, analyzed, and advised the Deputy Prime Minister on Orders and Regulations proposed by the Iraqi Interim Government; liaised with various US governmental agencies and the Deputy

Prime Minister regarding high value detainees; liaised with various Iraqi Ministries and governmental agencies to facilitate the Deputy Prime Minister's goals and objectives; prepared analyses and studies related to ongoing reconstruction projects in Iraq, which the Deputy Prime Minister utilized when formulating new policies; coordinated the Deputy Prime Minister's meeting agendas regarding commercial, economic and financial matters; and provided support in drafting Iraqi laws.

HIGH INSTITUTE OF ACCOUNTING AND FINANCIAL STUDIES (IHIAFS), UNIVERSITY OF BAGHDAD

Assistant Teacher, 2002 – 2004

Mr. Dawood started as an Academic Contractor in June 2002 and became a Civil Servant employee after the War on September 10, 2003, and he served as the Director of Legal and Administrative Affairs at the Institute's Legal and Administrative Office. He was also a teacher-in-training for courses on commercial matters, banking, insurance, and taxation, as well as a reporter of the IHIAFS Chartered Accountant Department. In addition, Mr. Dawood organized and managed IHIAFS's Human Resources, Communications, and Supplies Departments.

GENERAL COUNSEL AND PRINCIPAL LEGAL ADVISOR FOR DR. ABDUL SAHIB SHAKIRY, BAGHDAD

1998 – 2003

Mr. Dawood provided a full range of legal services for a number of prestigious companies, including but not limited to representation before the Iraqi Ministry of Finance, Ministry of Trade, Ministry of Industry, Ministry of Interior, Ministry of Labor, Ministry of Justice, and Ministry of Housing and Reconstruction. He advised companies on their rights and duties towards the State and third parties.

PUBLICATIONS/CONTRIBUTIONS

- *Procuring Infrastructure PPPs Project, World Bank (forthcoming)*
- *Doing Business: Equal Opportunity for All, World Bank, 2017*
- *Benchmarking Public-Private Partnerships Procurement, World Bank, 2017*
- *Legal Guide to Investing in Power Generation in Iraq, Commercial Law Development Program, U.S. Department of Commerce, 2016*
- *Legal Guide to Investment in Iraq, Commercial Law Development Program, U.S. Department of Commerce, 2015.*